



J THOMAS & COMPANY PRIVATE LIMITED

KOLKATA MARKET SYNOPSIS - SALE 35

CTC
Market Report
<ul style="list-style-type: none"> • Strong demand . • Better Assams barely steady and irregularly easier particularly teas showing decline in quality. • Plain Assams sold around last levels. Dooars seen sold at firm levels.

Buying Analysis
<ul style="list-style-type: none"> • TCPL : Active. Hindustan Unilever: Selective . • Western India : Good support on liquoring teas. • Exporters : Some enquiry on bolder brokens.

Orthodox
Market Report
<ul style="list-style-type: none"> • Strong demand . • Select few Tippy teas on offer, sold readily. Whole leaf grades irregular and at times tended lower. • Brokens sold at irregularly lower rates particularly larger brokens. Leafy fannings and cleaner secondaries irregular around last.

Buying Analysis
<ul style="list-style-type: none"> • Middle East : Active. • CIS: Active. • HUL: Selective .

DUST
Market Report
<ul style="list-style-type: none"> • Good demand • All sorts around last and irregularly easier.

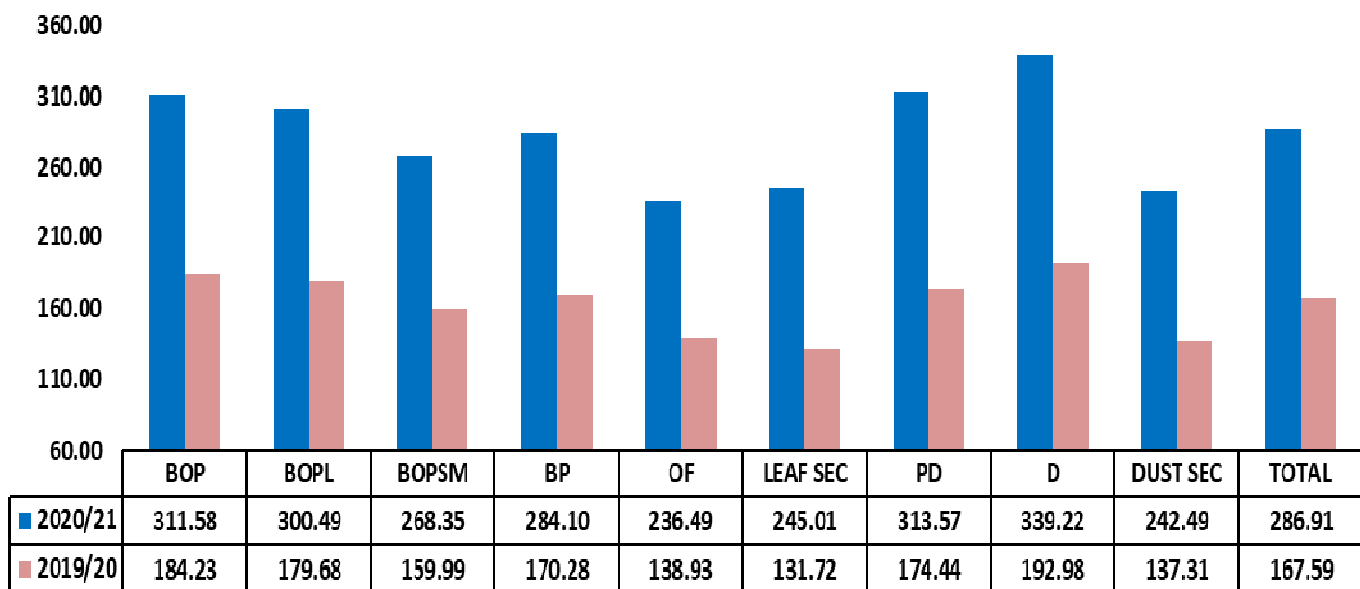
Buying Analysis
<ul style="list-style-type: none"> • Major Blenders : Active • Western India : Operated. • Other Internal & local : Good support.

Darjeeling
Market Report
<ul style="list-style-type: none"> • Good demand. • Whole leaf grades sold in line with quality. Improved enquiry on Brokens and Fannings.
TCPL : Active. Exporters: Operated. Local : Good Support.

AUCTION AVERAGES									
	2020/21			2019/20			UPTO SALE 35		
	SALE 35	SALE 34	+/-	SALE 35	SALE 34	+/-	2020/21	2019/20	2018/19
CTC LEAF	296.24	304.40	-8.16	164.82	170.95	-6.13	281.76	165.68	162.02
DUST	317.90	329.65	-11.75	180.34	183.83	-3.49	299.12	172.14	177.01
TOTAL	302.85	312.11	-9.25	169.47	174.77	-5.29	286.91	167.59	166.86
ORTHODOX	287.30	291.88	-4.58	210.89	231.05	-20.16	297.57	246.20	218.03
DARJEELING	402.55	453.64	-51.09	325.17	310.22	14.95	422.59	383.54	522.18
ALL TEAS	300.06	307.42	-7.36	181.49	189.22	-7.73	292.54	192.06	181.14

KOLKATA AUCTION AVERAGES							
SALE		31	32	33	34	35	36
CTC LEAF	2020/21	293.53	309.56	310.70	304.40	296.24	
	2019/20	181.52	181.13	174.25	170.96	164.82	174.26
DUST	2020/21	311.88	321.62	321.12	329.70	317.90	
	2019/20	183.53	188.46	182.42	183.94	180.34	186.60
TOTAL	2020/21	299.14	313.59	314.23	312.13	302.85	
	2019/20	182.14	183.59	176.72	174.81	169.47	177.56
ORTHODOX	2020/21	279.14	290.09	292.30	291.86	287.30	
	2019/20	236.81	236.84	228.79	231.05	210.89	203.87
DARJEELING	2020/21	459.56	305.76	431.35	453.64	402.55	
	2019/20	397.47	386.46	345.58	310.23	325.17	338.82

Kolkata Grade Wise Averages CTC Leaf / Dust Upto Sale 35



KOLKATA GRADE WISE ORTHODOX AVARAGES UPTO SALE 35														
GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20		GRADE	2020 - 21		2019 - 20	
	QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG		QTY.	AVG	QTY.	AVG
TGFOP1	429943.6	375.75	858849.7	307.49	FBOP	1756203.8	308.89	2391482.1	264.61	GBOP1/FBOP1	618570.7	193.91	1027087.0	133.92
TGFOP	1111881.5	346.57	1582260.5	286.72	GBOP	505069.5	310.47	1285525.8	264.29	BOPF/GOF/FOF	838710.7	247.97	1424101.0	194.88
GFOP	627043.6	298.58	1033267.2	269.66	GBOP	863721.5	303.12	1616944.2	251.08					
FOP	521117.4	249.90	940599.2	203.36	BPS	262371.8	286.06	393488.3	240.41					

OFFER / SOLD QUANTITY & AVERAGE PRICE CTC / DUST													
	THIS SALE				LAST SALE				TO DATE				
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	
BROKENS	17,15,816	14,41,645	303.88	16%	16,07,335	13,92,338	310.73	13%	1,24,68,244	1,09,91,132	286.81	12%	
FANNINGS	5,86,436	4,47,657	286.72	24%	5,09,674	4,14,395	296.12	19%	40,77,292	32,88,392	278.26	19%	
LEAF SEC.	2,19,001	2,05,985	263.47	6%	2,63,588	2,21,965	280.17	16%	14,35,601	13,06,976	248.08	9%	
LEAF TOTAL	25,21,253.2	20,95,287.6	296.24	17%	23,80,597.0	20,28,698.0	304.40	15%	1,79,81,137.0	1,55,86,500.4	281.76	13%	
DUST	8,65,466	7,07,278	333.44	18%	7,86,805	6,89,591	348.01	12%	57,18,021	47,76,582	326.00	16%	
DUST SEC.	2,56,105	2,13,607	266.45	17%	2,26,011	2,01,411	266.80	11%	23,02,754	17,91,678	227.45	22%	
DUST TOTAL	11,21,571.6	9,20,884.8	317.90	18%	10,12,816.0	8,91,002.0	329.65	12%	80,20,774.5	65,68,259.4	299.12	18%	
TOTAL	36,42,824.8	30,16,172.4	302.85	17%	33,93,413.0	29,19,700.0	312.11	14%	2,60,01,911.5	2,21,54,759.7	286.91	15%	

OFFER / SOLD QUANTITY & AVERAGE PRICE ORTHODOX													
WHOLE LEAF	4,68,263	3,94,467	315.61	16%	5,18,150	4,59,819	321.29	11%	45,75,727	39,12,234	324.10	15%	
BROKENS	4,99,233	4,09,710	293.29	18%	5,03,734	4,59,603	296.16	9%	50,49,965	42,50,538	303.38	16%	
FANNINGS	1,19,343	1,04,117	234.99	13%	1,41,936	1,29,123	236.85	9%	11,67,766	9,49,787	244.07	19%	
SECONDARY	90,329	88,945	195.39	2%	96,222	93,860	202.55	2%	8,22,189	7,47,629	193.69	9%	
ORTH. TOTAL	11,77,167.6	9,97,239.6	287.30	15%	12,60,042.0	11,42,405.0	291.88	9%	1,16,15,646.7	98,60,187.9	297.57	15%	

OFFER / SOLD QUANTITY & AVERAGE PRICE DARJEELING													
WHOLE LEAF	33,037	20,020	575.62	39%	34,110	15,285	633.27	55%	4,84,762	2,59,686	661.14	46%	
BROKENS	16,275	12,297	248.82	24%	15,599	7,209	254.51	54%	2,65,892	1,75,763	247.94	34%	
FANNINGS	14,787	9,480	236.45	36%	10,177	5,245	203.83	48%	2,79,514	1,43,158	204.30	49%	
DARI. TOTAL	64,099.4	41,797.0	402.55	35%	59,886.0	27,739.0	453.64	54%	10,30,168.8	5,78,606.8	422.59	44%	

OFFER / SOLD QUANTITY & AVERAGE PRICE												
CTC	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	2521253.2	2095287.6	296.24	17%	2380597.0	2028698.0	304.40	15%	17981137.0	15586500.4	281.76	13%
2019-20	3046678.3	2256434.2	164.82	26%	3276178.2	2344992.7	170.95	28%	42501532.4	30629744.7	165.68	28%
DUST	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1121571.6	920884.8	317.90	18%	1012816.0	891002.0	329.65	12%	8020774.5	6568259.4	299.12	18%
2019-20	1249227.5	966896.8	180.34	23%	1309325.4	986985.0	183.83	25%	17547955.9	12860991.4	172.14	27%
ORTHODOX	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	1177167.6	997239.6	287.30	15%	1260042.0	1142405.0	291.88	9%	11615646.7	9860187.9	297.57	15%
2019-20	1381736.6	1096144.3	210.89	21%	1340191.4	1002610.4	231.05	25%	19146173.3	15911611.9	246.20	17%
DARJEELING	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	64099.4	41797.0	402.55	35%	59886.0	27739.0	453.64	54%	1030168.8	578606.8	422.59	44%
2019-20	79957.3	45177.7	325.17	43%	87899.5	51294.8	310.22	42%	1720213.1	1058375.4	383.54	38%
TOTAL	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4884091.8	4055209.0	300.06	17%	4713341.0	4089844.0	307.42	13%	38647727.0	32593554.4	292.54	16%
2019-20	5757599.7	4364653.0	181.49	24%	6013594.5	4385882.9	189.22	27%	80915874.7	60460723.4	192.06	25%

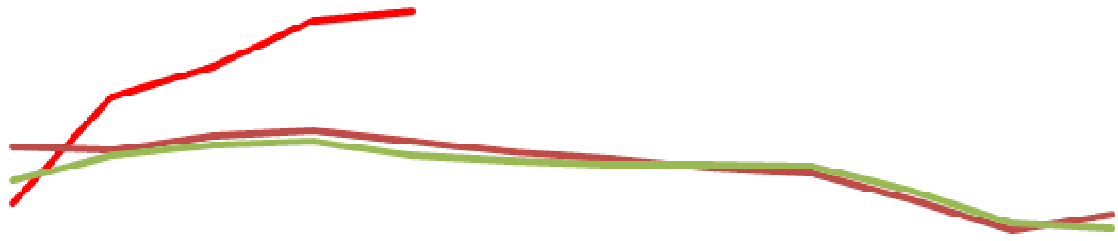
PRICE RANGE	CTC LEAF						DUST				
	2020/21		UP TO SALE 35			2020/21		UP TO SALE 35			
	SALE 35	SALE 34	2020/21	2019/20	2018/19	SALE 35	SALE 34	2020/21	2019/20	2018/19	
BELOW 160	0.06	0.08	2.77	51.30	52.49	2.17	1.36	5.72	44.40	35.08	
BETWEEN 160.00-179.99	0.00	0.00	4.25	9.78	14.80	1.87	1.67	2.89	13.60	12.81	
BETWEEN 180.00-199.99	0.14	0.00	4.88	10.48	12.13	2.17	1.78	3.41	8.20	15.64	
BETWEEN 200.00-219.99	0.67	0.08	6.76	10.69	9.23	3.58	4.06	5.45	10.19	18.18	
BETWEEN 220.00-139.99	16.96	18.08	14.37	8.05	5.09	5.38	3.00	6.97	13.21	14.14	
BETWEEN 240.00-259.99	7.52	8.45	8.13	4.07	2.64	7.38	4.79	6.86	8.29	2.89	
BETWEEN 260.00-279.99	18.37	15.22	11.41	2.19	1.36	8.31	10.53	8.70	1.48	0.84	
ABOVE 280	56.28	58.09	47.42	3.44	2.27	69.14	72.80	60.00	0.63	0.42	

PRICE RANGE	ORTHODOX					PRICE RANGE	DARJEELING		
	2020/21		UP TO SALE 35				2020/21		UP TO SALE 35
	SALE 35	SALE 34	2020/21	2019/20	2018/19		SALE 35	SALE 34	2020/21
BELOW 200	7.34	6.96	7.29	18.04	27.66	BELOW 300.00	44.86	38.81	41.93
BETWEEN 200.00-219.99	2.44	1.92	2.59	7.54	24.80	BETWEEN 301.00-400.99	7.15	6.49	8.99
BETWEEN 220.00-239.99	6.13	4.32	5.23	11.06	21.75	BETWEEN 401.00-500.99	11.08	2.09	9.15
BETWEEN 240.00-259.99	8.20	9.49	7.73	14.87	11.96	BETWEEN 501.00-600.99	11.47	5.91	7.81
BETWEEN 260.00-279.99	11.61	10.24	8.85	19.15	7.38	BETWEEN 601.00-700.99	21.27	33.53	19.29
ABOVE 280	64.29	67.05	68.30	29.34	6.45	ABOVE 701.00	4.17	13.17	12.82

FUTURE FRESH OFFERING (IN PACKAGES)															
SALE NO	THIS YEAR-2020					LAST YEAR-2019					DIFFERENCE				
	CTC LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL	LEAF	ORTHODOX	DARJEELING	DUST	TOTAL
36	77048	46902	3251	28933	156134	99145	61977	5489	33828	200439	-22097	-15075	-2238	-4895	-44305
37	71205	38029	2871	28580	140685	97995	63897	5321	30818	198031	-26790	-25868	-2450	-2238	-57346
38	80511	39626	3634	28679	152450	95787	68300	3256	30121	197464	-15276	-28674	378	-1442	-45014
TOTAL	228764	124557	9756	86192	449269	292927	194174	14066	94767	595934	-64163	-69617	-4310	-8575	-146665

Kolkata Monthly Price Movement All Teas

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	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2020	135.40	229.93	256.90	298.01	305.68							
2019	186.98	183.00	195.59	200.00	191.75	180.98	175.16	167.36	162.66	138.46	111.75	126.52
2018	156.43	177.98	187.56	191.03	178.80	173.63	170.75	170.58	169.2	146.8	119.0	114.22

CTTA BUYING (ALL TEAS) FOR THE SALE 35

	CTC LEAF			DUST			TOTAL				
	SALE 35										
OFFER	2,521,253.2 Kgs			1,121,571.6 Kgs			3,642,824.8 Kgs				
SOLD	2,095,287.6 Kgs			875,742.0 Kgs			2,971,029.6 Kgs				
SOLD %	83%			78%			82%				
ZONES	KGS.	AVG.	%	Kgs	AVG	%	Kgs	AVG	%		
TCPL	585,501.2	279.84	28%	TCPL	371,891.6	317.43	42%	TCPL	957,392.8	294.44	32%
W.India	418,494.4	313.15	20%	HUL	295,689.4	364.26	34%	HUL	655,848.6	331.97	22%
HUL	360,159.2	305.46	17%	S.India	53,467.4	307.49	6%	W.India	471,906.0	312.68	16%
WI.Pack	239,251.0	338.29	11%	W.India	53,411.6	308.98	6%	WI.Pack	265,766.4	329.47	9%
Local	154,573.2	263.74	7%	WI.Pack	26,515.4	249.93	3%	Local	159,462.6	261.58	5%
N.India	116,727.2	270.81	6%	N.India	25,519.8	231.95	3%	N.India	142,247.0	263.83	5%
Exports	102,232.0	302.39	5%	Exports	21,637.6	242.01	2%	Exports	123,869.6	291.84	4%
Packeteers	54,233.0	237.79	3%	Packeteers	16,763.6	300.17	2%	S.India	81,622.4	313.31	3%
S.India	28,155.0	324.36	1%	Local	4,889.4	193.10	1%	Packeteers	70,996.6	252.52	2%
NI.Pack	19,715.8	294.85	1%	Others	4,428.8	278.30	1%	NI.Pack	21,243.2	299.70	1%
Others	16,245.6	229.89	1%	NI.Pack	1,527.4	362.39	0%	Others	20,674.4	240.26	1%
			0%				0%				0%
Grand Total	2,095,287.6	296.24	100%	TOTAL	875,742.0	324.58	100%	TOTAL	2,971,029.6	304.60	100%

	ORTHODOX			DARJEELING			
	SALE 35						
OFFER	1,177,167.6 Kgs			64,099.4 Kgs			
SOLD	997,625.5 Kgs			42,046.2 Kgs			
SOLD %	85%			66%			
ZONE	Kgs	AVG	%	Kgs	AVG	%	
Middle East	334,420.0	282.80	34%	TCPL	12,971.4	408.27	31%
Others	173,641.9	301.83	17%	Local	11,217.8	341.21	27%
Local	161,847.5	272.28	16%	Exports	11,215.4	448.46	27%
Other Exports	126,026.3	285.15	13%	Others	5,283.6	444.09	13%
Domestic	69,067.7	293.35	7%	N.India	612.0	122.04	1%
HUL	43,156.1	300.73	4%	Other Exports	369.2	521.00	1%
W.India	30,715.2	334.59	3%	Domestic	212.4	411.00	1%
N.India	24,275.4	307.90	2%	W.India	164.4	256.00	
Exports	18,068.8	227.27	2%				
CIS	16,406.6	274.87	2%				
			0%				
			0%				
TOTAL	997,625.5	287.28	100%	TOTAL	42,046.2	401.84	100%

ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 35

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
HALMARI	174400.1	425.42	260736.0	316.91
MOKRUNG	164427.3	424.21	188026.4	276.51
HOOKHMOL	101889.7	424.06	191562.3	281.99
GATOONGA	252667.8	413.03	376754.4	266.60
DOOMUR DULLUNG	165097.1	407.74	144626.2	302.54
SOTAI	29403.4	397.83	99619.6	250.80
DUBBA	34876.7	393.48	0.0	0.00
HAJUA	152184.8	389.53	82972.4	263.90
NAMROOP	193422.1	382.45	185515.4	207.71
SALKATHONI	202685.8	380.12	284445.9	223.93
DUFLATING	148872.5	378.90	271777.8	277.29
KOTALGOORIE	91503.5	376.68	71956.2	252.36
BEHUBOR	52404.2	367.73	0.0	0.00
BANAMALIE	55579.4	367.05	102286.0	260.77
TEOK	154801.6	365.82	175616.6	210.44
KHOOMTAIE 'A'	71454.9	365.42	78839.9	227.16
DEHA	105776.0	365.02	142318.5	245.63
MOHOKUTIE	92117.9	364.67	25114.0	266.56
MAJULI	233741.6	363.78	283224.4	219.28
GELAKEY	38478.1	362.99	60709.5	250.83
LIGRIPOOKRIE	144749.1	362.97	0.0	0.00
SOCKLATINGA	58117.3	359.32	75258.0	253.54
SHYAMGURI	421595.6	358.99	335942.3	218.91
BORJAN	183656.4	358.04	277877.2	242.20
HAROOCHARAI	72523.3	357.46	115841.4	241.28

* Above 25,000 Kgs.

N.B:- Guwahati data upto sale 34 2020

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 35

MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	151908.1	308.88	153752.1	233.32
GULMA	379462.0	308.65	447161.1	225.67
GHATIA ROYAL	108035.7	301.43	215374.3	231.92
BARADIGHI	293920.6	300.66	317458.6	226.61
PAHARGOOMIAH	303687.2	295.27	436881.1	232.11
ANANDAPURROYAL	100577.2	291.76	78539.0	209.68
DALGAON	373473.2	289.97	381315.3	214.47
NANGDALA	190985.1	288.04	171470.0	208.29
DIANA (RAMBARI)	114175.7	285.87	153824.8	218.20
RYDAK	312762.8	285.63	381995.2	205.98
CHULSA	195122.5	284.11	105224.3	193.19
JITI	359842.2	283.86	510471.6	197.84
NEW DOOARS	212049.0	283.04	496224.2	183.24
HOPE	309300.3	282.53	212290.0	202.31
KUMARGRAM	295321.2	281.55	384501.1	197.84
NOWERA NUDDY	181008.1	280.71	217974.3	192.93
CHALOUNI	186811.5	277.83	273918.5	187.40
DANGUAJHAR	252331.0	277.63	434448.1	196.56
ARYAMAN SPECIAL	58828.4	275.98	112202.0	173.13
AIBHEEL	426337.9	275.50	600448.4	193.27
KARBALLA	136481.0	274.57	313931.7	185.17
FULBARIHIGROWN	155306.5	274.04	38384.2	180.81
BINAGURI	513895.0	272.28	653422.5	202.67
MATRI GOLD	186832.0	271.11	257744.1	195.06
TELEPARA ROYAL	160755.4	270.94	190335.0	173.33

* Above 25,000 Kgs.

N.B:- Siliguri data upto sale 34 2020